**Subject: Public Hearing Comments** 

Date: Friday, May 26, 2023 at 12:14:56 PM Eastern Daylight Time

From: DoNotReply@delaware.gov

To: HearingComments, DNREC (MailBox Resources)

Comments on 2022-R-A-0011: Low Emission Vehicle Program

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Organization: Bayshore Truck Center

## Comments:

As a Human Resource Professional at Bayshore Truck Center I am very disturbed by the LEV Program being considered. I am writing on behalf of my family, our employees and our employee's families. If this bill is submitted and ultimately passed, it will absolutely create unjustified hardship for over 400 people. I am talking about the individuals solely connected to my company. This includes all of our employees, their families and their children. In some cases, even our employee's extended families will suffer. This would cause Delaware Dealerships to lose money which in turn means that our employees are negatively impacted. Bayshore Truck Center, was founded in Delaware in 1976 and every single year we have exponentially increased in sales. The fiduciary contributions we make directly assist in Delaware's economic success. During the pandemic, our doors remained open. Because our state needed us and deemed us an essential business. We were here, working every single day in order to keep the first responders on the road by fixing their vehicles. If you deemed us an essential business when you needed us I ask that you would show the same consideration now, as we are asking for your help. On behalf of our employees, their children and their families I implore you... do not support this bill. Delaware does not have the infrastructure to support this. In addition to the impact this will have on our employees, it will cause a considerable aftershock on Delaware's economy as a whole. What will happen, when the businesses who need gas fueled vehicles start purchasing their fleet vehicles in other states? Have you considered how much that will reduce our local and state income? Please consider this for a moment. How many currently employed people will choose to leave the industry if their commissions and bonuses suffer due to decreased sales? Our dealership will experience higher overhead to stock these EV Units which means less profit for the business and our employees. Most of our employee's paychecks are strictly commission and bonuses. This means their pay is based 100% on what they sell. How do you expect them to continue working in the automotive industry or the state of Delaware when legislation is passed that hinders their source of income? I will leave you with this. Our company has served Delaware faithfully for 47 years. Our hope is that the leadership of the State of Delaware will fully understand and gain clarity on the devastating consequences that will occur if this bill is submitted and ultimately approved. Please advocate and support the people of Delaware who support you every day by living, working and paying taxes. We are counting on you to help us keep our jobs and businesses alive.