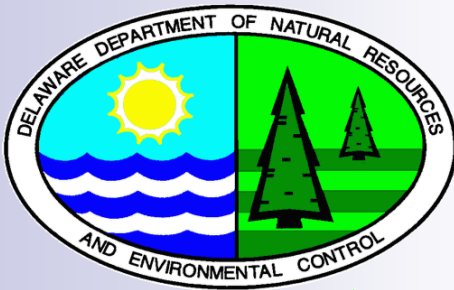


Title V Committee Meeting

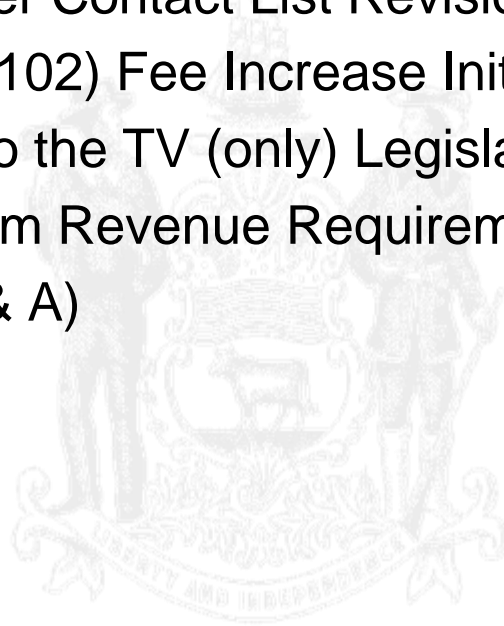
January 10, 2020



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Agenda

- Introductions 5 min.
- TV Committee Member Contact List Revisions 10 min.
- Natural Minor (Reg. 1102) Fee Increase Initiative Update 10 min.
- Proposed Revisions to the TV (only) Legislation 15 min.
- 2021-2023 TV Program Revenue Requirements 60 min.
- Open Discussion (Q & A) 10 min.
- Action Items 5 min.
- Closing Comments 5 min.

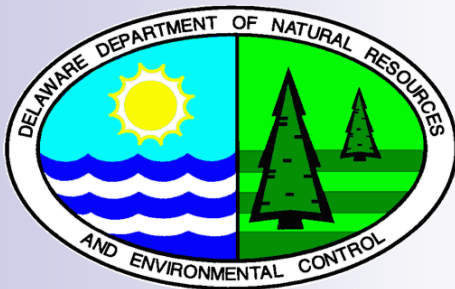


Committee Introductions



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TV Committee Member Contact List Updates



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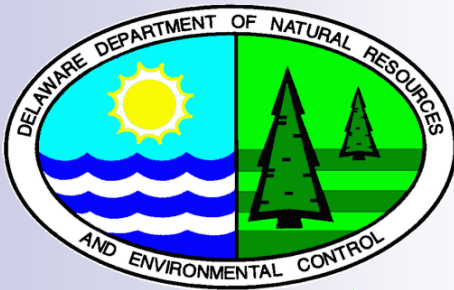
TV Committee Member Contact List

Open TV Committee Listing



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Natural Minor (Reg. 1102) Fee Increase Update



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Natural Minor (Reg. 1102) Fee Increase Update

- Initial draft legislation (bill format) completed
 - Under review, DNREC OTS
 - Combined bill - Title V & NM (Reg. 1102) fees
- Communication & Outreach Strategy developed
 - Communicate & maximize customer awareness
 - Under review, DNREC OTS



Natural Minor (Reg. 1102) Fee Increase Update

- Outreach working group forming
 - Outreach assistance through key industry POCs
 - Conduits to specific industrial sectors
 - Proposed initial meeting January 22, 2020
 - 1:00 – 3:00PM
 - Grantham & Dover Offices - Video Teleconferencing
 - Call-in (audio only) option available



Proposed Support Groups:

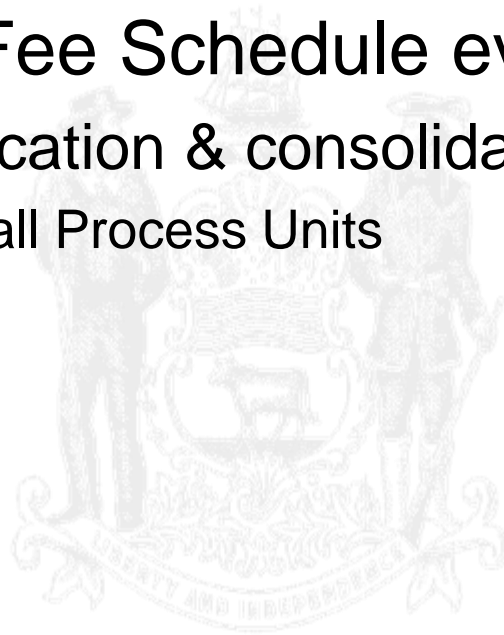
- Delaware State Chamber of Commerce Representative
- Title V Committee Industry Representative
- Chemical Industry Council Representative
- Large Natural Minor Facility Representative
- Poultry Industry Representative
- Agricultural Industry (Grain Storage) Representative
- Banking Industry Representative
- Auto Body Industry Representative
- Dry Cleaner Industry Representative
- Gasoline Delivery Industry Representative Industrial Park Owners Representative
- Hospitals/ Medical Facility Representative
- Government Agency Representative
- Emergency Generator Operators Representative



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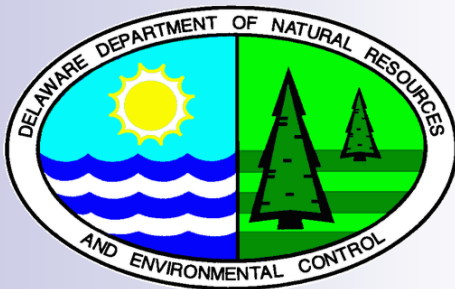
Natural Minor (Reg. 1102) Fee Increase Update

- Proposed NM Fee Schedule evolving
 - Further simplification & consolidation
 - Consolidated all Process Units



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Proposed TV (Only) Legislation



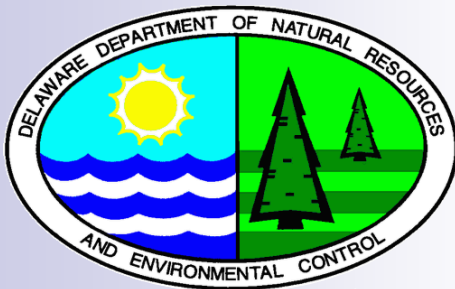
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Proposed TV Legislation

Open proposed legislative changes document and refer to handouts



2021-2023 TV Program Revenue Requirements



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TV Program Revenue Estimation Data

3 - Year Average 2016-2018		EOY CY 2019 53 FTEs 27.65 TV FTEs	EOY CY 2020 58 FTEs 29.95 TV FTEs	CY 2021 58 FTEs, 29.95 TV FTEs	CY 2022 58 FTEs, 29.95 TV FTEs	CY 2023 58 FTEs, 29.95 TV FTEs	2021-2023 Fee Cycle Mid-Point
Salary	\$2,342,984.74	\$2,710,708.99	\$2,932,563.36	\$2,962,563.36	\$2,992,563.36	\$3,022,563.36	\$2,992,563.36
Travel	\$12,562.64	\$12,813.90	\$13,070.17	\$13,331.58	\$13,598.21	\$13,870.17	\$13,598.21
Contractual	\$446,667.97	\$455,601.33	\$464,713.35	\$474,007.62	\$483,487.77	\$493,157.53	\$483,487.77
Supplies	\$96,698.46	\$98,632.43	\$100,605.08	\$102,617.18	\$104,669.53	\$106,762.92	\$104,669.53
Capital Outlay ³	\$11,846.00	\$12,082.92	\$12,324.58	\$12,571.07	\$12,822.49	\$13,078.94	\$12,822.49
Additional Support Services ⁴	\$301,488.15	\$307,517.91	\$313,668.27	\$319,941.63	\$326,340.47	\$332,867.28	\$326,340.47
Ombudsman 30% of 2019 EOY Salary	\$88,331.50	\$30,803.60	\$30,803.60	\$31,103.60	\$31,403.60	\$31,703.60	\$31,403.60
Total	\$3,300,579.46	\$3,628,161.06	\$3,867,748.41	\$3,916,136.04	\$3,964,885.42	\$4,014,003.79	\$3,964,885.42



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TV Program Revenue Considerations

Title V Revenue Estimate Considerations	
Considered	Excluded
2019	Position #67454, Engineer VI (Vacant)
2019 EOY Projected Staffing Level @ 53 of 60 (87%)	Position #08302, Scientist V (Vacant 4/1/2020)
2019 Engineer Salary Leveling @ \$108K	No Potential Rent and/or Utilities (\$100K+)
EOY 2019 Salary with 2020 pay increase @ \$1,000.00 per employee (effective July 1, 2019)	No Engineer or Scientist salary leveling in 2020-2023.
Career Ladder Increases for 11 Staff (9-Engineers, 2-Scientists) @ \$38.2K	No additional career ladder promotions 2020-2023.
SFY 2020 Salary Increases @ \$1,000 per person included in EOY 2019 data.	No IT Modernization (ECM & ePermitting)
30% of Actual Ombudsman Salary & OECs.	
*All non-salary categories estimate = 3-year averages (2016-2018) + 2%	
2020	
Hire 5-Positions = 2.3 TV FTEs @ \$221,854.37 (Staffing level 58 of 60 @ 97%)	
2% CPI increase on all non-salary categories.	
2021-2023	
\$1,000.00 per person, per year, salary increase 2021-2023	
2% CPI increase per year on all non-salary categories.	



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Industry Recommendation

Initial Industry Recommendation	
DAQ Requirement (actual salary 29.95 FTEs & 2015-2018 Avg's + 2% per year, all others)	\$3,964,885.42
Chamber Need Calculations (Based on actual 2018 cost + 2% CPI in all categories)	\$3,837,171.79
Chamber Initial Calculated Gap	\$127,713.63
Actual Gap	
Chamber Need (Calculations)	\$3,837,171.79
Minus Cost of 2.3 FTEs	\$221,854.37
Minus cost of NM (Reg.1102) Revenue (???)	\$130,880.00
Actual Proposed Revenue	\$3,484,437.42
Actual Gap	\$480,448.00



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Industry Revenue Considerations

Industry Title V Revenue Estimate Considerations	
Considered	Excluded
2019	Actual salary costs, leveling, pay raises, promotions
2018 Program Costs + 2% CPI increase in spending categories	All salary costs above 88% staffing level, or 27.65 TV funded FTEs.
100% of Actual Ombudsman Salary & OECs.	Position #67454, Engineer VI (Vacant)
2020	Position #08302, Scientist V (Vacant 4/1/2020)
Estimated 2019 program costs + 2% CPI increase on all spending categories	No Potential Rent and/or Utilities (\$100K+)
2021-2023	No Engineer or Scientist salary leveling in 2020-2023.
Estimated 2020 Program Costs + 2% CPI increase in spending categories	No additional career ladder promotions 2020-2023.
100% of Actual Ombudsman Salary & OECs.	No IT Modernization (ECM & ePermitting)



Title V Facility Changes Since 2018

Facility Changes				
			TV	SM
1000100083	Hanesbrands, Inc	SM		-1
1000300027	Formosa Plastics Corporation	TV	-1	
1000300083	Linde LLC	SM		-1
1000300106	AstraZeneca Pharmaceuticals, LLC-Fairfax	SM		-1
1000300593	Conectiv Thermal Systems	SM		-1
1000300929	Boxwood Industrial Park	TV	-1	
1000300907	Lars Recycling, LLC	SM		-1
1000500037	Nanticoke Memorial Hospital	SM		-1
1000500146	Perdue AgriBusiness, LLC	SM		-1
1000100067	Hirsh Industries, Inc		-1	
1000100263	Christiana Materials - Farmington			1
1000300001	DHSS - Herman Holloway Campus	SM		1
1000300986	Port of Wilmington- Fumigation (New)	TV	1	
1000300622	GT USA Wilmington, LLC - Cranes (new)	TV	1	
		Net	-1	-5
	Projected Billing for 2020	Totals	49	74



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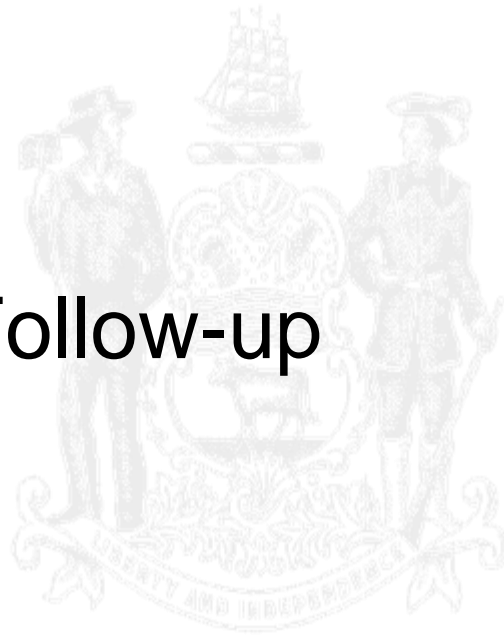
Action Items

■ DAQ Follow-up

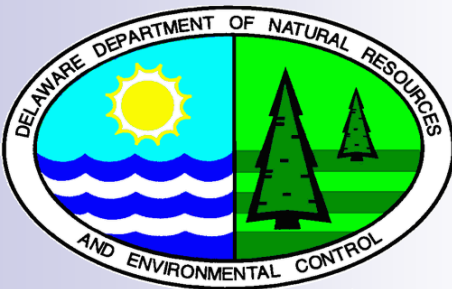
1. ?
2. ?
3. ?

■ Committee Follow-up

1. ?
2. ?
3. ?



Director's Comments



January 10, 2020

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