



Meeting Minutes

Public Service Commission
861 Silver Lake Blvd., Dover, DE 19901
November 13, 2019
1:00pm – 3:00pm

EEAC Members in Attendance

EEAC Member	Organization/Sector	Attendance	Proxy	Proxy Name
Robert Underwood	(Chairperson) DNREC	Present	Yes	
Emily Greene	Delaware Municipal Electric Corporation	Absent	Yes	Scott Lynch
Charles Kistler	Low-Income Sector	Present	n/a	
Cassandra T. Marshall	Residential Sector	Present	n/a	
Harris B. McDowell, III	Delaware Sustainable Energy Utility	Absent	No	
Kelly McKeown	Commercial Sector	Present	n/a	
Glenn A. Moore	Delmarva Power & Light	Present	n/a	
Mark Nielson	Delaware Electric Cooperative	Present (ph)	n/a	
M.Q. Riding	Chesapeake Utilities	Absent	n/a	Ed Schmidt
Alan Rogers	Manufacturing Sector	Present	n/a	
Joseph Schorah	Delaware Sustainable Energy Utility	Present	Yes	Tony DePrima
Vacant	Agricultural Sector	n/a	n/a	
Vacant	Environmental Sector	n/a	n/a	

EEAC Consultants in Attendance

Eric Belliveau; Optimal Energy, Inc.
Gretchen Calcagni; Optimal Energy, Inc.
Mark Kravatz; Optimal Energy, Inc.

DNREC Staff in Attendance

Edward Synoski; Division of Climate, Coastal, and Energy
Mark Dworkin; Division of Climate, Coastal, and Energy

Call to Order

Chairperson Rob Underwood, called the meeting to order at 1:07 p.m.

Agenda

1. Welcome and Introductions
2. Council Business, Planning, and General Discussion
 - a. Vote on September 2019 Council Meeting Minutes
 - b. Remarks from Director Dayna Cobb
 - c. Update on Council vacancies
 - d. Potential Study Update
3. Subcommittee Update: Evaluation Measurement and Verification
4. Subcommittee Update: Low-Income
5. 2020 Calendar
6. DPL Program Update
7. Program Administrator Snapshot Updates
8. Public Comment
9. Next Steps/Adjournment

Welcome and Introductions

Attendance was taken.

Council Business, Planning, and General Discussion

Underwood made an invitation for public comment sign ups.

Underwood requested a motion to approve and invited discussion on September 2019 meeting minutes.

Schmidt made a general note that that the Council should pay attention to attribution of savings.

Marshall made a motion and McKeown seconded. Underwood and Lynch abstained. All approved.

Underwood made some general announcements.

Underwood announced that Ecometrics evaluation report will be finalized soon and a presentation will be given at the January Council meeting.

Underwood announced that the Council will be changing to a quarterly meeting schedule.

Underwood announced that Director Cobb was not able to make the meeting but that she will be attending a future meeting.

Underwood announced that the potential study update memo was completed and will be added to the website. The memo is an addendum to the original 2014 potential study.

Underwood announced that the Council still has two vacancies (environmental and agricultural) and that he and his team are working to get the positions filled.

Evaluation, Measurement, and Verification (EM&V) Committee Update

Calcagni provided EM&V Committee Updates. Net to gross ratios were discussed and will be updated in the new year. Updated avoided cost recommendations will be ready for a vote in January. DEMEC and DNREC presented their snapshots.

Kistler commented that there was disappointment and some surprised feelings expressed at the committee meeting that the TRM contract was not going to be renewed. Underwood expressed appreciation for Kistler's comment and

stated that it's DNREC's contract and decision to renew or not renew their contract with the vendor. He agreed that communication about the decision could have been better. DePrima stated that he understands that it's DNREC's contract, but that the committee spent a lot of time discussing the TRM and that changes to the TRM affects program administrators in 2020. Calcagni stated that the current TRM will be the characterizations that will be used for 2020 and that any changes will not take effect until 2021. Underwood stated it is his understanding that not a significant portion of the TRM is being used by the program administrators and would like to hear from them. DePrima stated that the SEU uses the TRM for its home performance program. Other than that, the SEU has made references to the TRM for savings. Synoski stated that the consultants would still work with the SEU and other PAs to assess savings. Calcagni clarified that though the TRM gets updated annually, not every specific measure gets updated annually. Lynch asked for confirmation that the TRM was not going away, but that DNREC's participation in the Mid-Atlantic TRM was going away, and that program administrators may still reference it. Synoski confirmed that Scott was correct. Underwood stated that the TRM contract has not been out to bid for six years and that it was time to look at this. Kravatz stated that he is organizing an inventory of all program administrator measures that utilize the TRM.

Low-Income Committee Update

Moore provided a low-income Settlement funds administrative update. A contract between DPL and the SEU has been signed and the funds have been transferred to the Delaware Community Foundation. An initial request for funds has been made by the SEU and they will receive funds in early December.

DePrima provided a low-income Settlement funds program update. The grant review committee conducted a kickoff meeting. DePrima is receiving final comments for the grant application form. DePrima expressed appreciation for Marshall providing comments. DePrima announced that the review committee is looking for additional members and taking names. The SEU is interviewing for a program manager position. The website will be up and going in November and planning on outreach between Thanksgiving and Christmas.

Kravatz communicated that there was a presentation provided by the Consultant team regarding low-income specific potential study results.

Underwood recognized the good efforts of the SEU on their work to get the settlement funds program up and going, and he expressed his excitement for getting resources out into the community.

2020 Calendar

Kravatz presented a 2020 Gantt chart showing the key Council meeting and deliverable dates. Marshall requested that the calendar update and deliverables be a standing agenda item. Underwood confirmed that this will happen.

Delmarva Power and Light Program Update

Moore provided an update on the DPL energy efficiency program. Moore stated that there was a settlement with the DE Public Services Commission for its three programs. The program is expected to get up and going in January.

DJ Sneeringer of DPL provided additional information about the program startup. He stated that the behavior program is expected to launch in January and that the appliance and lighting programs will start early in quarter one. DePrima asked how the behavior program will work. Sneeringer responded by saying that in January participants will receive an initial introductory letter and initial home energy report. Kistler commented that the connection between behavior and services is important.

Andrea Maucher, an analyst with the DE Division of the Public Advocate inquired about how efforts to cross market with the SEU is going. Sneeringer responded that not much has been done yet. Maucher asked for confirmation that the program would refer participants to energy efficiency programs/services at the SEU. Sneeringer confirmed that was how they pictured it working.

Program Administrator Snapshots

DE Cooperative

Josh Duckwall, energy efficiency consultant to DE COOP provided some updates. C&I programs are primarily lighting (roadway and aerial). For residential, lighting continues to be successful. Other highlights include demand response for EV charging at peak hours and the Nest® incentive. Specifically, the Nest® is looking to be successful. Nielson added that the COOP will be expanding to any smart thermostat. Expect EV charging for fleets early next year.

Kistler inquired about efforts for low-income energy efficiency programs. Nielson responded that the COOP would love to serve more low-income households but haven't gotten much traction. For low-income participants, it's mostly HVAC system replacements. Kistler suggested a collaboration with the SEU's Home Counseling program. DePrima shared that the program is launched and active. Kistler asked whether the SEU's low-income programs be leveraged. DePrima stated that it's a matter of capacity. With RGGI funds the amount of programs that can be stood up is limited. If any utility is interested in contributing resources to expand services in a specific territory, the SEU would be happy to speak with them. Kistler suggested that the SEU and COOP coordinate. Underwood suggested that the conversation be continued at the Low-Income Committee.

Maucher asked whether the COOP is capturing both gas and electric savings from the Nest® thermostat. Nielson stated that the COOP is not measuring gas savings. Synoski inquired whether there is a standard industry way to measure gas and electric savings? Duckwall responded by stating that the TRM would be the tool to use to measure both. DePrima stated that the COOP could be collecting the data if it wanted to. Nielson stated that the COOP is not controlling for winter, but for summer peak only.

DNREC

Calcagni presented DNREC's Snapshot. DNREC has three programs: EEIF, E2I and WAP. For EEIF, the program is approximately halfway to goal on electric savings and number of projects. The gas savings is tracking less than fifty percent and spend is over fifty percent. For E2I, no projects to date because the program is focused on developing large projects. Lynch stated that low-income energy efficiency programs are often challenged with securing participants. Kravatz stated that there is often an upswing in participation in the colder months of the year. Kistler stated that his organization is working with the WAP sub-grantee in New Castle County to recruit participants. Underwood confirmed that the participation goal for the year is 400 (200 New Castle County, 100 Kent County, and 100 Sussex County). Marshall inquired why the WAP program has an 80% spend but less than 50% participation. Underwood clarified that much of the WAP budget is paid upfront. Underwood added that a large challenge for the program is getting more people in the program and the need to leverage partnerships.

Additional Member Comments

Moore provided some additional comments after the Snapshot presentations were completed. He discussed that now the electric programs are underway that DPL will begin to look at gas programs. DPL will look to see if there is value to collaborate when developing their gas program. The SEU will be included in conversations. Moore went on to communicate that there could be some value in sharing costs and will look to begin efforts in quarter 1 of 2020. DePrima stated that he is looking forward to the conversations. Moore emphasized that DPL will make the development of gas programs a public process, but that they were no where near presenting a gas plan but simply beginning to think about a gas plan.

Schmidt, on behalf of Chesapeake stated that they have been looking at the cost sharing concept for years because of their small size and that their admin. budget is limited. Schmidt also stated that they will not have a gas plan for January.

Maucher stated that gas savings are occurring in current programs, but that they need to be tracked.

Underwood stated that this is a healthy conversation and that there should be more of it. He clarified that the Weatherization Assistance Program tracks gas savings. A discussion about co-delivery is needed.

Public Comment

Underwood announced that no one signed up for public comment but expressed an invitation for public even if someone did not sign up.

Sara Lester of Cornerstone West provided comments. She expressed gratitude to the HELP Initiative for their collaboration with the Lights On program. More than 300 households have participated in her area. The program has brought a lot of awareness, and she hopes her organization will help meet the goals of the EEAC. Underwood thanked Lester for her comments.

Kistler expressed that he would like to see more representation of counties and perhaps have meetings in different locations. He also acknowledged that the one on one meetings with the Council consultants has been very helpful for him and that he wanted to thank DNREC. Marshall stated her agreement. Underwood stated that it's wonderful to hear feedback. Consultants do not come cheap, and sometimes it's difficult to gauge the value of the one on one meetings.

Schmidt communicated for the record that his comments regarding low-income programs was his own and not Chesapeake's

Next Steps/Adjournment

The next scheduled meeting of the EEAC is set for January 8, 2020; 1:00 p.m. – 3:00 p.m. located at:
Delaware Public Service Commission
861 Silver Lake Blvd., Dover, DE 19904

To participate by phone, please call 1-877-366-0711 and enter participant code 96520857

Copies of all EEAC meeting materials may be found on DNREC's website located at the following URL:
<https://dnrec.alpha.delaware.gov/climate-coastal-energy/efficiency/advisory-council-meetings/>

Adjournment

Rob Underwood requested a motion to adjourn.

Moore made a motion to adjourn. Marshall seconded.

The meeting was adjourned at 2:38 p.m.

Attachments

- Sign in sheet