Delaware Energy Efficiency Advisory Council Meeting

Kent County Levy Court – Dover, DE

September 14, 2016

Meeting Minutes

EEAC Council Members

Robert Underwood – present

Glenn Moore – present

Mark Nielson – absent

Scott Lynch – present

Bill O'Brien – present

Harris McDowell - absent

Carl Johnson – absent

Amy Roe – present

Sanjay Kapuria – absent

Cassandra Marshall – present (phone)

John Sykes – present

Mike Messer – absent – designee present

Joe Schorah – absent

Consultants in Attendance

Mark Kravatz, Optimal Energy

Jeff Loiter, Optimal Energy

Attendees

Ed Synoski, DNREC

Emily St. Clair, DNREC

Anna Lising, Oracle

Charles Kistler, First State CAA

Angela Bivens, First State CAA

Matt Hartigan, PSC

Lauren Ryan, Seiberlich Trane

Ward Strosser, Con Edison

Stephanie Herron, Sierra Club

Haly Laasme, DHSS

Tim Petit, DNV GL

Dan Feng, DNV GL

Gary Swan, NEF

Rebecca Gordon, Delmarva Power

Shona Marshall, PSC

Pam Knotts, PSC

Susan Komornik, Lockheed Martin

Alan Rolles, Lockheed Martin

Cindy Ventresca, Delmarva Power

Bridget Shelton, Delmarva Power

Tony DePrima, DE SEU

Andrea Maucher, DE Public Advocate (phone)

DJ Sneeringer – Delmarva Power (phone)

Ed Schmidt, MCR Perf. Solutions (phone)

Ronald Abremski, ICFI

Welcome and Introductions – Robert Underwood called the meeting to order and presented the agenda.

Council business, planning, and general discussion

- **Meeting Minutes** – The meeting minutes from the July 13, 2016 and August 10, 2016 meetings were approved.

Program Updates – Each of the Program Administrators gave updates on their program portfolios. This included: 1) a presentation by DNREC on EEIF/WAP as well as their informing the Council that they intend to bring a detailed plan for a vote at the October meeting; 2) a presentation by Delmarva Power on their Consumer Products and Behavior Based programs as well as their informing the Council that they intend to bring a detailed plan for a vote at the October meeting; 3) a discussion by the SEU on programs they are currently running as well as an update on their newly launched multi-family program; 4) a presentation by DEMEC on their

LED Streetlight Retrofit Program and Demand Response Program for large customers; 5) a presentation by DEC on programs they are currently considering for program year 1; and 6) a presentation by Chesapeake informing the Council that they are still working on identifying cost-effective programs as well as their intent to try to leverage programs that are going to be run by other program administrators.

Low-Income Workgroup Update – Mark Kravatz from Optimal Energy updated the Council on the workgroup meeting that occurred earlier in the day. This included informing the Council that the workgroup has begun to work through the criteria that will used to evaluate eventual programs to be recommended to the Council. This discussion will continue on a conference call to be scheduled and also at the October meeting of the workgroup.

EM&V Committee Update – Jeff Loiter from Optimal Energy updated the Council on the EM&V committee meeting from September 13th. This included informing the Council of 1) a potential collaboration with the SEU on the database; 2) a discussion on net to gross ratios and that major principles have been agreed upon; and 3) a discussion on avoided costs and that an expert was brought in to help the group gain understanding of the topic. A firm date for the next EM&V committee meeting has not been selected but it will be sometime in October.

Energy Education Program Presentation – Angela Bivens from First State Community Action Agency gave a presentation on their existing energy education program that assists low-income individuals with better management of their energy usage.

Next Meeting – The next meeting will be held in October at a date still to be determined. To participate by phone please call 1-877-366-0711 and enter participant code 96520857.

Copies of the meeting materials have been posted on the DNREC website:
http://www.dnrec.delaware.gov/energy/information/otherinfo/Pages/EEAC/Council.aspx